## **ERIC YOCKEY**

Baltimore, Maryland (USA) • Portfolio, contact, and media resume at http://EricYockey.com

Accomplished game producer, designer, and developer with 13 years of industry experience and numerous commercial releases. Experienced in leading teams with Agile/Scrum methodology. Skilled in many disciplines, including management, production, art, audio, and programming. Collaborator with international companies including Apple, Andamiro of Korea, and Sega of Japan. IGDA Baltimore board member since 2015. Battle-tested entrepreneur who enjoys challenge, innovation, and technology.

## **Professional Experience**

#### Production & Design Lead, CEO & Founder, Unit-e Technologies, L.C., Baltimore, MD

2011 - 2022

- Operated a hardware & software studio with over 20 employees and contractors, plus over 100 global partners
- Designed & Produced the GaaS (Games as a Service) music game Neon FM, earning a featured recommendation from Apple
- Released the games World's Fastest Drummer (arcade), Neon FM (arcade & mobile), and Transgression (Xbox 360)
- Partnered with Andamiro Co. Ltd. of Korea (Pump It Up) for the Asian arcade release of Neon FM
- Produced and sold the Showcase Chrono timer system to over 50 American Ninja Warrior-licensed venues
- Planned for and exhibited at 12 trade shows—including IAAPA and the GTI Asia China Expo—and over 20 conventions
- Produced and sold RFpay (an industry-leading RFID payment system) internationally
- Negotiated with companies, unions, and artists to license over 200 musical works and software licenses

#### Production & Design Lead, COO & Co-founder, Jokers Games, LLC, Baltimore, MD

2018 - 2022

- Designed the floorplan and managed a retail cash-prize gaming venue in a high-risk area of Baltimore City
- Produced, designed, and performed live ops for a skill-gaming portal at JokersGames.com that grossed over \$380k in its first year

#### Production & Design Lead, CTO & Co-founder, Gold Farm Limited Partnership LLLP, Cheyenne, WY

2018 - 2022

Produced, designed, and developed an online precious metals exchange that managed over \$2.3M in its first year

Bachelor of Science, Business Admin., University of Baltimore (Summa Cum Laude, Omicron Delta Kappa for leadership)

Produced for live ops and provided customer support for clients in high-stress financial situations

#### Production & Design Lead, President & Co-founder, Pop'nKO Music & Entertainment LLC, Baltimore, MD

2004 - 2006

- Managed an arcade game development studio with 26 employees and contractors and produced Neon FM: Dance Radio (arcade)
- Negotiated an exclusive contract with Betson (the largest arcade distributor) for manufacture/distribution of Neon FM: Dance Radio

## **Education**

<b>Master of Business Administration</b> , Global MBA, Marketing & Entrepreneurship, Johns Hopkins Carey Business School Double academic concentration, Executive VP of Games Industry Relations	2014
Bachelor of Science, Simulation & Digital Entertainment, University of Baltimore (Alpha Chi for academic merit)	2012

### **Certifications & Specialized Training**

# Jira, Confluence, Agile Methodologies, CPU design, 6502 & x86 Assembly Certificates available on request

2022

2011

Innovation for Humanity Project, Baltimore, MD / Hyderabad, India Six-month consulting project for LV Prasad Eye Institute with a residency in India 2012 - 2013

Audio Engineering (AudioWorks), Sheffield Institute for the Recording Arts; Phoenix, MD

2004

#### Relevant Software & Languages

Production Excel, Sheets, Jira, Confluence, Trello, Gitlab, Shotgrid/Shotgun, Homebase, Asana, AWS

Design / Dev Unity 3D, Unreal Engine 4 & 5, Godot, Git, GitHub, SourceTree, InDesign

Programming Visual Studio, UnityScript, HTML, PHP, SQL, C#, C++, C, Assembly (6502/6507, 8086, x86, x64), JavaScript,

JSON, Shaders, XML, CSS, Bootstrap, Linux (various distros)

2D / 3D Art Photoshop, Illustrator, 3ds Max, Maya, ZBrush Audio / Visual Premiere Pro, ACID Pro, Pro Tools, After Effects

■ Bold items indicate over 10 years of experience